



ONE MORE REFERRAL

Building Your Business One Referral at a Time

7:45am–8:10am Open Networking

8:10am–8:30am Welcome to One More Referral

Purpose

1. Introduce business professionals to begin to build trust & confidence, so others will be comfortable referring their products & services to their customers & clients.
2. It's all about building the business relationship, not building competition
3. Opportunity to get exposure to your business through ALL OMR Chapters
4. Building Your Business through Community Service
 - a. Community Service Partner
 - b. "Your Spare Change"

What can One More Referral offer for your business?

1. Chapter Meetings - Building your business throughout ALL chapters
2. Business Development Local Expert Series (3rd Tuesday of each month)
3. One on One Schmoozes
4. Business Spotlight (Incentive, Associate & Preferred Members)
5. Business Introduction
- 6.

Website (www.OneMoreReferral.com)

- * Membership Sign Ups and Upgrades
- * Chapter & Events calendar

8:30am-8:45am Business Spotlight

8:45am-9:25am Business Professional Introduction

9:20am-9:25am Testimonials

9:25am-9:30am Pull out the business cards - who are you going to Schmooze with??

9:30am–10:00am Open Networking

Business Professional Introduction

Name: _____

Company: _____

Products & Services:

1. _____
2. _____

Testimonial:

1. _____
2. _____
3. _____

Good Referral for me: _____

Tag Line: _____